



Large companies and retailers react to the demand of consumers and improve the performance of their supply chain focusing on social and environmental conditions in the

Users of a specific ecosystem service pay providers of this ecosystem service in order to obtain a higher amount of this service like drinking water or protection from siltation of dams.

production of goods (Conroy 2008).

Lessons learnt:		
1.	For PES	 The willingness to pay does not depend on the material benefits alone, benefits of standards for consumers are rather ill-defined. The global approach of standards seems to work linking consumers in developed countries with producers in developing countries.
	schemes	 PES schemes are mostly designed in the context of technical cooperation projects. The consequent market-based approach of standards using existing institutional arrangements in the supply chain of large companies has caused their success. If PES schemes are designed they should build on existing mechanisms. They even can be linked with existing voluntary standards for forest and biodiversity management.
2. F	or Standards	 The clear definition of ecosystem services – which is the conceptual basis for PES - by the standards can be used for measuring the impacts of standards and supporting their scaling-up.

References

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